

## Thumbs Up/Thumbs Down Game

Read the following scenarios to girls and them hold up their sign with the thumbs up if they think the scenario is good, or thumbs down if they think something is wrong.

1. A girl goes out to sell cookies wearing her favorite Taylor Swift shirt and jeans.  
**Thumbs DOWN: Girls should always wear something identifying themselves as Girl Scouts (sash/vest, Girl Scout shirt, etc.)**
2. A girl really wants to get out and sell cookies as soon as she's home from school, but her parents won't be able to go with her for another 30 minutes. She decides to stay home and wait for them to go with her.  
**Thumbs UP: Girls should never go out and sell cookies by themselves. They should always bring an adult.**
3. A girl goes out to deliver cookies and doesn't bring an extra container for money. She just plans on holding onto any cash she gets as she goes door to door for delivery.  
**Thumbs DOWN: Girls should always have a plan for money collection as they're delivering cookies. Avoid walking around with large sums of money. Give proceeds to supervising adults as soon as you can.**
4. A girl stops at a house in a neighboring community to sell cookies. The person who answers the doors seems very interested in buying a whole case of cookies. They want you to come inside their house to talk about the different varieties of cookies, so you enter their house.  
**Thumbs DOWN: Girls should never enter a customer's house under any circumstances. Girls can bring along a card describing the different varieties, and if the customer needs more time to decide, the girl and her supervising adult can schedule a time to come back to take their order.**
5. Even though a girl really wants to be the top seller in her troop, she decides it's not safe to go out after dark by herself to sell cookies. She stays home and decides to get an early start the next morning.  
**Thumbs UP: Girls should not sell after dark by themselves. If girls must sell after the sun goes down, they should only go to familiar neighborhoods and be accompanied by an adult.**
6. A girl really wants to make as many sales as possible, so she comes up with a plan to attach a note to the door of her door-to-door customers who are not home when she stops by. She puts her name, phone number, and address on the note and tells them they can call or stop by her house to place their order.  
**Thumbs DOWN: Girls should never give out their personal information such as phone number, address, or full name. If girls must give out contact information, she can give out the phone number or email of a parent or other trusted adult (with permission) to give customers contact information.**

Come up with your own selling scenarios! Allow girls to talk about what could happen as they go out to sell. Brainstorm ways they can be safe while they meet their cookie sale goals.

**For a longer list of safe selling practices, visit**  
<http://www.abcsmartcookies.com/safety>.